

# MCANJ Membership Meeting Review

Mechanical Contractors Association  
Of New Jersey, Inc.

September 2016

*Dave Keane – SysQue*

*Presents at the MCANJ September Membership Meeting*

MCANJ's guest speaker at the September 21<sup>st</sup> meeting, held at LaGriglia Restaurant in Kenilworth, NJ, was Dave Keane. Mr. Keane has over 18 years of mechanical and process piping experience for industrial, pharmaceutical and institutional projects. He works for SysQue, an MCAA national manufacturer and supplier council firm that provides technology products, training and implementation support for mechanical contractors.

Mr. Keane discussed construction technology trends, the impact of the newly released *National BIM Standard* and how mechanical contractors can prepare for it without sacrificing sound pipe fabrication and installation methods. His presentation also covered methods and benefits to include

submittal and maintenance data in your building models to separate yourself from other bidders and earn the building service contract after construction is complete. In addition, topics for discussion were evaluating which technologies are "safe and proven", building a step wise plan for integrating new technologies, profitability impact of virtual construction and prefabrication, Trimble layout in the field, 3D laser scanning and ensuring profitability by establishing accountability for technology utilization in your company.

The informative presentation was well received by all.

**Dave Keane's presentation is available, by request, to MCANJ Members only.  
Email [mcanjinfo@mcanj.org](mailto:mcanjinfo@mcanj.org)**



*All MCANJ  
Member  
companies  
are  
encouraged  
to attend our  
informative  
monthly  
meetings.*

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